

**PRESS RELEASE**

Linkstone Capital advised the Government of Mali in the sale of a 3rd global telecoms licence to the Planor / Monaco Telecom Consortium.

February 2013

Linkstone Capital Ltd (« **Linkstone Capital** ») advised the Government of Mali in the sale of a 3rd global telecoms licence to a consortium composed of the Planor Group and Monaco Telecom.

Total consideration for the transaction was Euros 84 millions.

Linkstone Capital advised the Government in devising the selling strategy and in managing the competitive tender process.

In addition to to the Planor/Monaco Telecom consortium, Bharti Airtel and Viettel Investments submitted valid offers.

Despite a very difficult political climate which witnessed a coup and a war in the north of the country, Linkstone Capital managed to close the transaction in February 2013.

**Planor Group** is a diversified african conglomerate with headquarters in Burkina Faso and activities ranging from telecoms to general distribution.

**Monaco Telecom** is the national operator of Monaco and also present in various emerging markets such as Afghanistan.

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